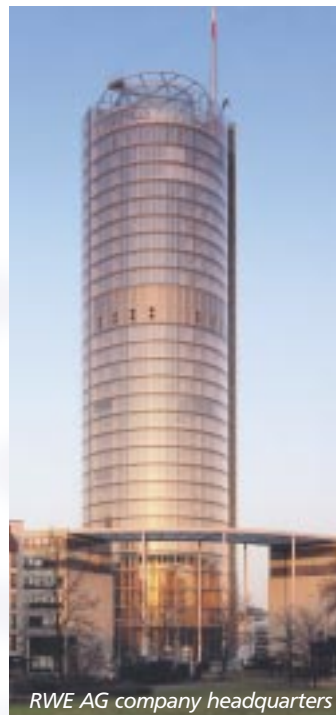


RWE Systems is a subsidiary of RWE AG, one of the leading energy conglomerates in Germany and Europe. As provider of intercompany services within the group, RWE Systems supports other RWE companies in keeping with the multi-utility concept. The company offers a broad range of tailored services and is active in seven operative business areas: information technology, materials management/purchasing and vendor invoicing, organization, auditing, real estate, infra-structural and personnel services. With its workforce of 4,000 staff, RWE Systems contributes significantly to RWE's ability to further expand its position as Europe's third largest energy service provider. RWE Systems is based in Dortmund, but it also has about 100 other offices in Germany and Europe.

## RWE Systems AG commits to the Heiler Premium Business Catalog

The powerful electronic catalog system, certified SAP integration and catalog content services proposed by Heiler Software AG convinced RWE that theirs was the best solution.

To enhance the process flow of its existing SAP B2B Procurement system, RWE Systems AG tested out the electronic catalogs offered by leading suppliers. Rainer Laures, Purchasing/Materials Management, Head of Systems at RWE Systems AG, explains why Heiler's catalog system, including the service package that came with it, emerged the clear winner in the matter of



RWE AG company headquarters

cost-effectiveness. „The Heiler Premium Business Catalog provides us with an outstanding basis for an efficient search engine, as well as integration into the SAP BBP system. The two systems are so well matched to each other that the users can get up to speed in no time and the administrative overhead is low as well. One of the critical factors in our decision to go with Heiler Software AG was their willingness to tailor the search engine to match our requirements and to continue development of the complete solution.“ As well as implementation of the Heiler Premium Business Catalog (PBC) and integration into the SAP Business-to-Business Procurement system (BBP), Heiler Software AG is also providing some other content management-related services so as to ensure that supplier integration proceeds smoothly. These services include enabling in the BMEcat format and a complete service in the area of content for suppliers.

**Heiler Software AG**  
Klaus Bernzen  
Mittlerer Pfad 5  
70499 Stuttgart  
Germany  
Phone + 49 (0) 7 11/1 39 84-0  
Fax + 49 (0) 7 11/86 66 63 01

- **Heiler Premium Business Catalog – complementing SAP**
- **Simple catalog integration based on PBC re-certification for SAP B2B Procurement 2.0's OCI interface**
- **Transparency of goods and services offered thanks to an efficient catalog engine whose features include similarity and iterative searching**
- **Standardized data transfer based on the BMEcat-capable PBC**
- **All-inclusive service provision, including catalog implementation, content consultancy and data management**
- **Supplier integration assisted by attractive services such as consulting and catalog data conversion**

**Heiler PBC and SAP B2B Procurement – the highly attractive total solution for global players**