



In their SAP-procurement solution OTTO FUCHS METALLWERKE apply the PBC Premium Business Catalog® of Heiler

Due to an extensive service concept OTTO FUCHS METALLWERKE have decided on the Premium Business Catalog of Heiler Software AG in the frame of a new procurement solution.

1910 the company was founded by Otto Fuchs as a brass foundry. The group OTTO FUCHS with its headquarter in Meinerzhagen operated in the sectors aerospace, vehicle construction, as well as machine and plant construction. In 2000 it generated an annual turnover of ca. 1.5 billion euro with more than 7,000 employees. For diversification, and international expansion stand the subsidiaries Los Angeles, California/USA, and the cooperation of 50 % in SUOFTEC Kft, Tatabánya/Hungary. In the 70ies OTTO FUCHS manufactured forged aluminum parts for the automotive industry in Europe as the first German company. No other company has a comparable variety of materials, processes, and products in the business-unit aerospace. There is rather an aircraft and rather a car in this world that gets on without vital quality modules of OTTO FUCHS.

The group OTTO FUCHS belongs to the greatest medium-sized companies of the Germany automotive suppliers.

"E-procurement cannot be successful without an efficient content management", explains Harald Dewinklo, Head of Purchase at OTTO FUCHS METALLWERKEN in Meinerzhagen. Heiler Software AG offers the most efficient catalog system, and in the selection process the company has proven to be a very competent partner with respect to our specific requirements. With the PBC Premium Business Catalog® of Heiler approximately 250 users

can access an unlimited number of items of an undefined number of suppliers at OTTO FUCHS. The consumers of OTTO FUCHS METALLWERKE can place their orders directly in the PBC, the further processing is automatically performed in the EBP Enterprise Buyer Professional, the e-procurement solution of SAP. Thus the entire procurement process is accelerated with a lasting effect. The implementation of the respective "supplier catalogs" – the supplier enabling – at OTTO FUCHS is carried out by Heiler Software AG in the frame of a comprehensive service package.



- Seamless integration with the SAP-system
- Comprehensive services (catalog implementation, content consulting) and supplier connection
- Item election with the aid of classification systems, like eClass, ETIM und UNSPSC
- Supplier connection with the aid of attractive services, like consulting and catalog-data conversion
- Standardized data transfer based on the BMEcat-compatible PBC