

About the NordLB:

The NordLB is the leading universal bank in Northern Germany with its business focus on Northern Germany, as well as Northern and Eastern Europe. As an internationally operating business bank the NordLB is present at all important trade locations, e.g. in London, Singapore, and New York. It has representative offices, as well as service offices all over the world, and disposes of a net of correspondence of more than 1,500 banks in the whole world. On 31. December 2002 the total assets of the group amounted to 197.2 billion euro. The number of employees in the NordLB group adds up to 9,775.

About CSC Ploenzke AG:

1969 CSC Ploenzke AG was founded as EDP-studio in Wiesbaden, Germany. It belongs to the most traditional IT-consulting and service providers in Germany. As a German-speaking subsidiary of the Computer Sciences Corporation (CSC), El Segundo, USA, it is part of one of the leading IT-consulting and service companies in the world. With about 4,900 employees Ploenzke AG is the biggest continental/European subsidiary, and in Germany leading among the IT-service providers. Fix part (besides further shares) of Ploenzke AG are the two subsidiaries CSC Ploenzke ITServices GmbH, and CSC Ploenzke Akademie GmbH.

http://www.cscploenzke.com/static_content/about_us/profile/index.cfm

NordLB uses the catalog solution of Heiler Software for e-procurement

The CSC Ploenzke AG advised and supported the NordLB at the construction of a SAP-based electronic procurement system. Here the Premium Business Catalog of Heiler Software AG was implemented on the basis of SAP SRM (Supplier Relationship Management) as the electronic catalog. The Java-application guarantees the independence of a platform, and an optimum integration with the SAP SRM-products.

For the increase of the efficiency of their procurement, the NordLB in Hanover introduces an electronic procurement system on the basis of SAP R/3. Core of the new solution forms the Premium Business Catalog (PBC) of Heiler Software AG, which integrates seamlessly with the e-procurement module of SAP. Via the PBC the consumers of the NordLB will be able to directly access the integrated supplier catalogs. Thus the procurement processes are clearly slenderized and shortened. By the application of the Java-based Heiler solution a plat-



form-independent implementation is ensured at the NordLB. Thus the operation of the catalog solution is both possible with Unix and with Windows. "Since the competition in the financial sector is not at last decided on the cost side, only those institutes will survive, which operate an active cost management. With the new e-procurement solution, and the electronic catalog of Heiler we have a cutting edge", explains Dr. Kurt Rommel, head of information management and organization at NordLB "With the establishment of a company-wide e-procurement solution, put on a trend-setting SAP back-end structure, the NordLB makes a decisive step in the direction of an optimized procurement management."

The application of the Heiler PBC facilitates an user-friendly handling of the complete procurement demands of the company, and it moreover creates the bases for the further expansion of the system.

- Seamless integration of the Premium Business Catalog with the e-procurement module of SAP
- Reduction and slenderness of the procurement processes
- Increase of the efficiency in the procurement, and optimized cost management
- Reduction of process costs, reduction of processing times at ordering, and improved process transparency
- By Java-based catalog solution a platform-independent implementation was ensured